

# FRONTIER S I >

JOIN FRONTIER SI.  
INVEST IN THE FUTURE.



The term of the second Cooperative Research Centre for Spatial Information will end on 30 June 2018. From 1 July, we will exist as FrontierSI. We will continue to bring the best people together to solve the most complex problems. **WHY?** Because we believe in a future where collaborative research leads to accelerated industry growth, improved social wellbeing and a sustainable environment.



## WE CARE ABOUT OUR PARTNERS AND POSITION THEM FOR SUCCESS

For the last 15 years, our industry partners have received over \$20m in funding and have been involved in over 100 projects. Through our research, industry partners have grown their service offerings, developed new applications and created new businesses.

We will continue to lead our partners through the research and development process, minimising the risks while maximising the benefits of innovation.

We are making improvements based on your feedback. These include investigating how to bring about an industry based innovation and commercialisation committee to

maximise IP opportunities, provision of seed funding opportunities to commercialise IP as well as leading the growth of the spatial sector by strategically aligning with a wider range of non-spatial companies and industry growth centres. Our focus will turn to innovation and rapid prototyping projects to better utilise our multi-disciplinary research outcomes. We are also responding to your request for early participation in project proposals.

Your feedback has resulted in a simplified tiered structure for annual partnership, based on organisational size.

### ORGANISATION SIZE

< 25

26 – 100

101 – 500

501+

### MINIMUM ANNUAL PARTNERSHIP

\$3,000

\$6,000

\$15,000

\$25,000

**Under this new structure you will be known as a Support Partner.  
Your rights remain the same as they were when you were a member of 43pl.**

You will commit for the long term, with partnership fees charged annually, have access to our research outputs and IP as well as work with us to strategically develop and build new applied research projects.



## SUPPORT PARTNER BENEFITS

### RESEARCH PROJECT PARTICIPATION

- Access two-page research proposals prior to finalisation and have the opportunity to join the project
- Industry partners are able to lead projects
- Receive project funding
- Receive funding for PhD and Masters students within FrontierSI projects

### UTILISATION AND COMMERCIALISATION

- FrontierSI IP available for internal non-commercial use
- Apply for funding to test and develop FrontierSI IP through utilisation projects
- Opportunity to participate in commercialisation of FrontierSI IP

### JOINT COMMERCIAL ACTIVITIES

- Respond to expressions of interest
- Use FrontierSI expertise to submit joint tender submissions

### GOVERNANCE AND STRATEGY

- Nomination of candidates to the board
- Nomination of candidates to board-established advisory committees
- Influence the FrontierSI strategic planning and research program
- A dedicated contact to ensure successful partnership with FrontierSI

### BRAND AND NETWORKING

- Use the FrontierSI brand and logo to enhance your profile
- Submit content to be shared through our newsletter and other digital communications
- Be connected to the right people within industry, government and academia
- Personal and corporate invitations to FrontierSI and industry workshops